

This is an application for a Yamaha installment loan account issued by Synchrony Bank. If this application is not approved by Synchrony Bank, then it may be considered a request for credit offered by Yamaha Motor Finance Corporation, U.S.A. ("YMFC"). The credit terms offered by YMFC may not be the same as the terms offered by Synchrony Bank. You authorize Synchrony Bank to send the information you provided on this form to YMFC to allow them to process your application for credit. You authorize YMFC to obtain credit reports from consumer reporting agencies and make other inquiries they consider necessary in evaluating your request for credit.

DEALER #
1 - 2 - 0 - - - - -

YAMAHA INSTALLMENT APPLICATION

DEALER NAME _____ DEALER PHONE NUMBER _____

| APPLICANT | | | CO-APPLICANT | | |
|-------------------------------|-------------------------------------|---------------------------|-------------------------------|-------------------------------------|---------------------------|
| NAME: First, MI, Last (print) | | BIRTHDATE (MMDDYY) | NAME: First, MI, Last (print) | | BIRTHDATE (MMDDYY) |
| SOCIAL SECURITY NUMBER | HOME PHONE NUMBER | CELL PHONE NUMBER | SOCIAL SECURITY NUMBER | HOME PHONE NUMBER | CELL PHONE NUMBER |
| PRESENT STREET ADDRESS | | | PRESENT STREET ADDRESS | | |
| CITY, STATE, ZIP | | MORTGAGE/RENT PAYMENT | CITY, STATE, ZIP | | MORTGAGE/RENT PAYMENT |
| YEARS AT ADDRESS | OWN _____ RENT _____ OTHER _____ | EMAIL ADDRESS (OPTIONAL)* | YEARS AT ADDRESS | OWN _____ RENT _____ OTHER _____ | EMAIL ADDRESS (OPTIONAL)* |

*By providing an Email address, I consent to receive Email communications about my Account and authorize you to provide my Email address to the manufacturer sponsor and to the dealer where I applied so that I may receive such communications, offers and updates.

| APPLICANT EMPLOYMENT/INCOME | | | CO-APPLICANT EMPLOYMENT/INCOME | | |
|--------------------------------------|---|----------------------------|--------------------------------------|---|----------------------------|
| BUSINESS NAME | | BUSINESS/WORK PHONE NUMBER | BUSINESS NAME | | BUSINESS/WORK PHONE NUMBER |
| SELF-EMPLOYED? YES _____ NO _____ | HOW LONG AT PRESENT JOB YEARS: MONTHS: | ANNUAL INCOME | SELF-EMPLOYED? YES _____ NO _____ | HOW LONG AT PRESENT JOB YEARS: MONTHS: | ANNUAL INCOME |

NOTE: Alimony, child support, or separate maintenance income need not be revealed unless you want them considered as a basis for repaying this obligation

| | | | |
|---|----------------|---|----------------|
| SOURCE OF OTHER INCOME (SPOUSAL INCOME MAY ONLY BE INCLUDED FOR WISCONSIN RESIDENTS) | MONTHLY AMOUNT | SOURCE OF OTHER INCOME (SPOUSAL INCOME MAY ONLY BE INCLUDED FOR WISCONSIN RESIDENTS) | MONTHLY AMOUNT |
|---|----------------|---|----------------|

By signing below I/We ("I", "me", "my") submit this application to Synchrony Bank, 170 Election Road, Suite 125, Draper, UT 84020 ("Bank") to apply for a loan to purchase a qualifying product from the participating dealer/retailer to whom this Application has been submitted, for my personal, family or household purposes. I agree that:

- I am providing the information in this application to the Bank, the manufacturer sponsor and to the dealer taking this application. The Bank may provide information about me (even if my application is declined) to the manufacturer sponsor and to the dealer taking this application so that they can create and update their records, and provide me with services and special offers.
- The Bank may obtain information from others about me (including verifying my credit, employment and income references and requesting reports from consumer reporting agencies and other sources) to evaluate my application and to review, maintain or collect my account.
- The Bank may give consumer reporting agencies (credit bureaus) and others information regarding its credit experience with me.
- I consent to Bank and any other owner or servicer of my account contacting me about my account (if credit extended), using any contact information or cell phone numbers I provide, including through text messages and the use of any automatic telephone dialing system and/or artificial or prerecorded voice calls for informational, servicing or collection related communications, even if I am charged for the call under my phone plan. I represent that any phone number provided belongs to me and that I am authorized to provide that number. I will notify Bank if I change my address or any phone number.
- Upon my request, the Bank will inform me of the name and address of each consumer reporting agency from which it obtained a consumer report about me.
- **If credit is extended, the loan contract will include a resolving a dispute with arbitration provision that may limit my rights unless I reject that provision under the contract's instructions.**
- If I am married, I may apply for a separate account.
- I certify that all information provided in this application is true, complete and I am 18 years of age or older.
- If this application is not approved by Synchrony Bank, then it may be considered a request for credit offered by Yamaha Motor Finance Corporation, U.S.A. You authorize Synchrony Bank to send the information you provided on this form to YMFC to allow them to process your application for credit.

WISCONSIN: No provision of any marital property agreement, unilateral statement under Section 766.59 Wis. Stats., or court decree under Section 766.70 adversely affects the interest of the Lender unless the Lender, prior to the time the credit is granted or an open-end credit plan is entered into, is furnished a copy of the agreement, statement or decree or has actual knowledge of the adverse provision. **MARRIED WISCONSIN APPLICANTS:** If you are applying for INDIVIDUAL credit or JOINT credit with someone who is not your spouse, combine your and your spouse's information on this Application. We are required to ask you to furnish the name and address of your spouse if different than the Joint Applicant Information.

OHIO: The Ohio laws against discrimination require that all creditors make credit equally available to all creditworthy customers, and that credit reporting agencies maintain separate credit histories on each individual upon request. The Ohio Civil Rights Commission administers compliance with this law.

Federal law requires the Bank to obtain, verify, and record information that identifies you when you open an account. The Bank will use your name, address, date of birth, and other information for this purpose.

DO NOT SIGN THIS CREDIT APPLICATION BEFORE READING IT.

| | |
|--|---|
| APPLICANT SIGN HERE X _____ Date _____ | CO-APPLICANT SIGN HERE X _____ Date _____ |
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|-------------------|---------------|-----------------|-------------------|---------------|-----------------|
| PRIMARY ID TYPE | ISSUING STATE | EXPIRATION DATE | PRIMARY ID TYPE | ISSUING STATE | EXPIRATION DATE |
| SECONDARY ID TYPE | ISSUER | EXPIRATION DATE | SECONDARY ID TYPE | ISSUER | EXPIRATION DATE |

COLLATERAL INFORMATION (DEALER USE ONLY)

| | | | |
|--|------------|------|-------|
| NEW/USED | MODEL YEAR | MAKE | MODEL |
| <input type="checkbox"/> BOAT <input type="checkbox"/> TOURING/CRUISER <input type="checkbox"/> STREET/SPORT <input type="checkbox"/> DIRT <input type="checkbox"/> ATV <input type="checkbox"/> PWC <input type="checkbox"/> SNOWMOBILE <input type="checkbox"/> SxS <input type="checkbox"/> OUTBOARD <input type="checkbox"/> OTHER TRAILER: <input type="checkbox"/> YES <input type="checkbox"/> NO | | | |
| NEW/USED | MODEL YEAR | MAKE | MODEL |
| <input type="checkbox"/> BOAT <input type="checkbox"/> TOURING/CRUISER <input type="checkbox"/> STREET/SPORT <input type="checkbox"/> DIRT <input type="checkbox"/> ATV <input type="checkbox"/> PWC <input type="checkbox"/> SNOWMOBILE <input type="checkbox"/> SxS <input type="checkbox"/> OUTBOARD <input type="checkbox"/> OTHER TRAILER: <input type="checkbox"/> YES <input type="checkbox"/> NO | | | |
| NEW/USED | MODEL YEAR | MAKE | MODEL |
| <input type="checkbox"/> BOAT <input type="checkbox"/> TOURING/CRUISER <input type="checkbox"/> STREET/SPORT <input type="checkbox"/> DIRT <input type="checkbox"/> ATV <input type="checkbox"/> PWC <input type="checkbox"/> SNOWMOBILE <input type="checkbox"/> SxS <input type="checkbox"/> OUTBOARD <input type="checkbox"/> OTHER TRAILER: <input type="checkbox"/> YES <input type="checkbox"/> NO | | | |

SALES INFORMATION (DEALER USE ONLY)

| | | |
|-------------------|------------------------------|-----------------------------|
| CASH SALE PRICE | MANUFACTURER REBATE | DOC PREP FEE |
| ACCESSORIES | GROSS TRADE-IN | TOTAL OTHER FEES |
| SALES TAX | LESS AMOUNT OWED ON TRADE-IN | WARRANTY/GAP/TIRE GUARD/ESC |
| CASH DOWN PAYMENT | FREIGHT & SET UP | AMOUNT FINANCED |